

FactoryFlow for Associations & Clusters

A member benefit that transforms how your members run their factories.

For printing-press associations, KASSIA and MSME clusters · at no cost to your association.

FactoryFlow is production software that puts a member's whole shop floor on one live screen — jobs, machines, scheduling, stock and delivery dates. We bring it to your members with free workshops, on-site setup, training and local support, so they modernise without the cost, risk or effort of finding software themselves.

The Member Programme

- **Free member workshop**
Hands-on session at your premises — no charge, no obligation.
- **Group onboarding camp**
Several members set up and trained together, on-site.
- **Digital-adoption report**
A simple update for your committee on members live & results.
- **Special member pricing**
Preferred rates on setup and the per-printer subscription.
- **Priority local support**
From our Bengaluru team, in your members' language.
- **Across India & beyond**
The same programme pan-India — and in the UAE, US and Africa.

Why partner with us

- ✓ No cost, no admin for the association — we run the workshops, setup, training and support.
- ✓ A benefit members actually use — it saves them board, machine time and late deliveries.
- ✓ Positions your association as a leader in MSME digital adoption and Industry 4.0.

How it works

1
Meet your committee

2
Free member workshop

3
Members sign up at member rates

4
Group onboarding & support

Founding-member offer

The first 10 members to join through your association get 50% off one-time setup & training (₹20,000 → ₹10,000), plus a dedicated on-site onboarding camp. Limited to our launch batch.

Let's bring this to your members — partner with us.

Prashanth Nayak, Director · +91 83101 20641 · prashanth@alphaiot.co.in
www.alphaiot.co.in · Koramangala, Bengaluru - 560047 · CIN U74999KA2018OPC112111